

# **Cautionary Statements**

#### **Forward-Looking Statements**

This presentation contains "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to statements about Occidental Petroleum Corporation's ("Occidental") expectations, beliefs, plans or forecasts. Forward-looking statements involve estimates, expectations, projections, goals, forecasts, assumptions, risks and uncertainties, many of which involve factors or circumstances that are beyond Occidental's control. Actual results may differ from anticipated results, sometimes materially, and reported or expected results should not be considered an indication of future performance. Factors that could cause actual results to differ and that may affect Occidental's results of operations and financial position appear in Part I, Item 1A "Risk Factors" of Occidental's Annual Report on Form 10-K for the year ended December 31, 2018, and in Occidental's other filings with the U.S. Securities and Exchange Commission ("SEC"). Additional factors related to the completed transaction between Occidental and Anadarko Petroleum Corporation ("Anadarko") appear in the definitive proxy statement/prospectus that is a part of Occidental's registration statement on Form S-4, as amended (the "Registration Statement"), which was declared effective by the SEC on July 11, 2019, in connection with the completed transaction between Occidental and Anadarko. Because the factors referred to above could cause actual results or outcomes to differ materially from those expressed or implied in any forward-looking statements, you should not place undue reliance on any such forward-looking statements. Further, any forward-looking statement speaks only as of the date of this presentation and, unless legally required, Occidental does not undertake any obligation to update any forward-looking statement, as a result of new information, future events or otherwise.

#### Use of non-GAAP Financial Information

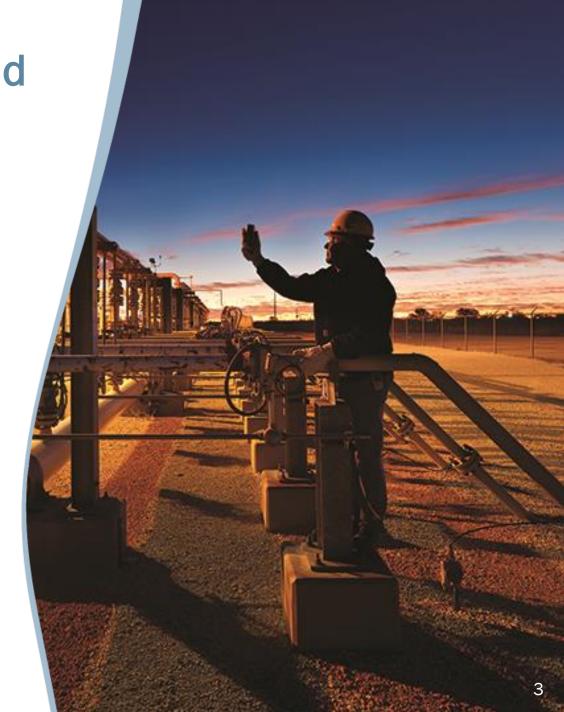
This presentation includes non-GAAP financial measures. Where available, reconciliations to comparable GAAP financial measures can be found on Occidental's website at www.oxy.com. Occidental is unable to provide a reconciliation of non-GAAP financial measures contained in this presentation that are presented on a forward-looking basis because Occidental is unable, without unreasonable efforts, to estimate and quantify the most directly comparable GAAP components, largely because predicting future operating results is subject to many factors outside of Occidental's control and not readily predictable and that are not part of Occidental's routine operating activities, including various domestic and international economic, regulatory, political and legal factors.

#### Cautionary Note to U.S. Investors

The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves. Any reserve estimates provided in this presentation that are not specifically designated as being estimates of proved reserves may include "potential" reserves and/or other estimated reserves not necessarily calculated in accordance with, or contemplated by, the SEC's latest reserve reporting guidelines. U.S. investors are urged to consider closely the oil and gas disclosures in our 2018 Form 10-K and other reports and filings with the SEC. Copies are available from the SEC and through our website, www.oxy.com.

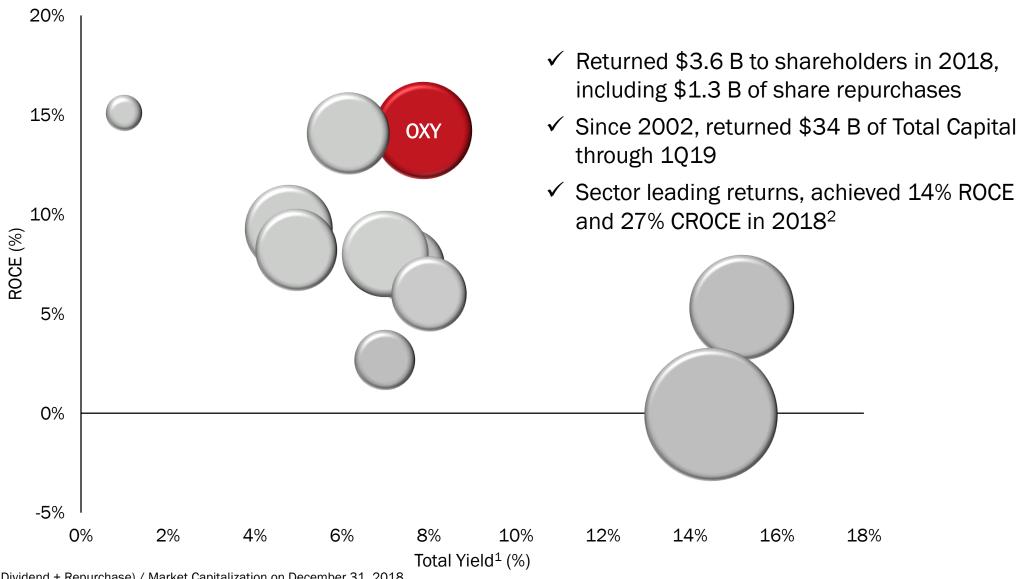
# Positioned To Be The Innovative and Sustainable Energy Leader

- ✓ Technical Leader in Shale, CO₂ Enhanced Oil Recovery, and Low Carbon Business
- ✓ Low Cost Leader through Large Scale Portfolio of Complementary Assets
- ✓ Return of Capital Leader with World Class People, Assets, and Innovation





# 2018 Return On Capital and Return Of Capital



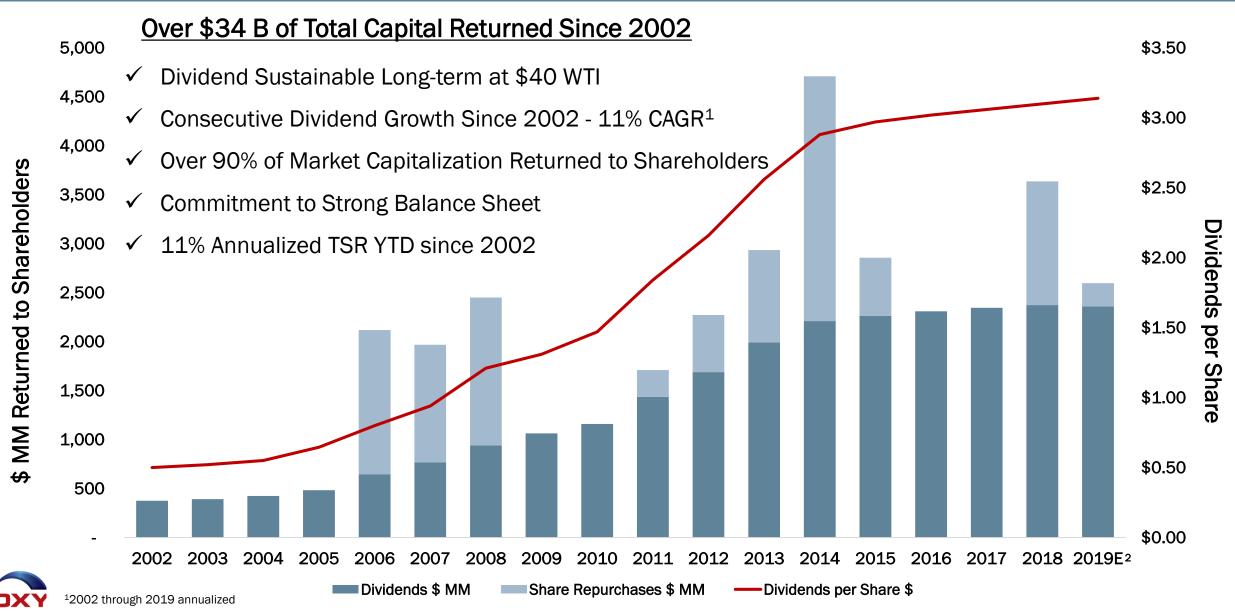


<sup>1</sup>Total Yield = (Dividend + Repurchase) / Market Capitalization on December 31, 2018 <sup>2</sup>See the reconciliation to comparable GAAP financial measures on our website.

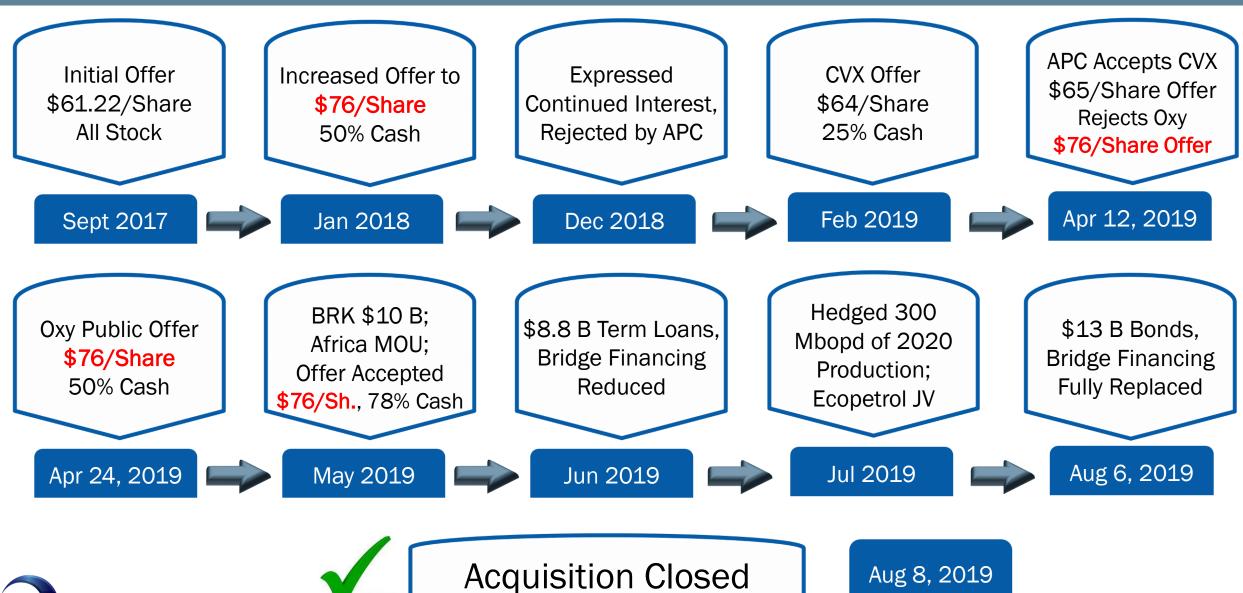
Note: Bubble Size represents Distribution = (Dividend + Repurchase) / OCF

Note: Peers Include: APA, APC, CNQ, COP, CVX, EOG, HES, MRO, TOT, XOM

# Oxy Consistently Returns Capital to Shareholders



# Timeline for APC Acquisition





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# Anadarko Acquisition – Sources of Financing

## Weighted Average Cash Yield Less than 5%

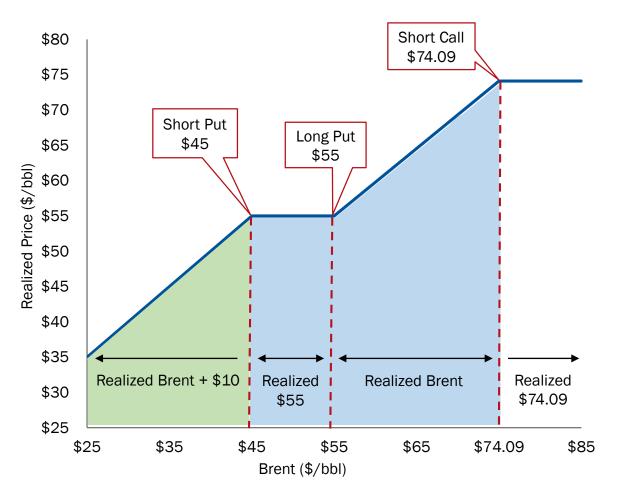
Cash Cost	\$ B	Yield
Term Loans <sup>1</sup>	\$8.8	3.0%
Bonds Issued <sup>1</sup>	\$13.0	3.1%
Berkshire Preferred	\$10.0	8.0%
Total Cash Cost	\$31.8	4.6%

Other Consideration	\$ B
Oxy Equity <sup>2</sup>	\$7.4
APC Debt (Assumed) <sup>3</sup>	\$10.7
WES Debt (Consolidated) <sup>3</sup>	\$7.5
Total Other Consideration	\$25.6

Total Consideration	\$57.4

# 2020 Oil Hedges

## Three-Way Costless Collar



## Objectives

- ✓ Hedging Program Reduces 2020 Breakeven to Low \$40 WTI range
- ✓ Hedged 300 Mbod with Three-Way Costless Collars
- ✓ Maintain Upside Exposure

Details	
Summary July 2019 derivative instruments	
2020 Settlement	
Three-way collars (Oil MBBL/day)	300
Average price per barrel (Brent oil pricing)	
Ceiling sold price (call)	\$74.09
Floor purchase price (put)	\$55.00
Floor sold price (put)	\$45.00
2021 Settlement	
Call options sold (Oil MBBL/day)	300
Average price per barrel (Brent oil pricing)	
Ceiling sold price (call)	\$74.09
	<u> </u>



Note: As of July 31, 2019

# Amplifies and Strengthens Our Value Proposition

## **Expected Metrics for Combined Company**

- ✓ 2x FCF after dividend vs prior 2022 plan¹
- $\checkmark$  2021 FCF yield of 12%<sup>2</sup>
- ✓ 2x cash flow upside to oil price with breakeven at \$40 WTI
- ✓ Expands cash margin ~10% by lowering cost<sup>3</sup>
- √ +10 B Boe of resource acquired at ~\$2 per
  Boe<sup>4</sup>

<sup>1</sup>\$60 WTI/\$65 Brent and \$3 MID-MEH differential. 2022 prior plan represents stand-alone 0xy as presented in 4Q 2018 earnings deck with capex of \$5.2 B as compared to new combined company plan at \$6.6 B.

<sup>2</sup>FCF yield defined as Free Cash Flow / market capitalization. Market cap assumption based on current share price and expected shares outstanding after APC acquisition. FCF based on \$60 WTI CFFO less \$6.6 B capex and preferred dividends but before common dividend.

<sup>3</sup>Based on lower combined operating costs and G&A post synergies.



<sup>&</sup>lt;sup>4</sup>Based on APC acquisition cost, value of WES and APC's African assets, and APC's total domestic resource

# Oxy's Combined Integrated Portfolio



#### Oil & Gas

Focused in world class basins with a history of maximizing recovery



### OxyChem

Leading manufacturer of basic chemicals and significant cash generator



#### Midstream

Integrated infrastructure and marketing provides access to global markets

#### Permian Unconventional

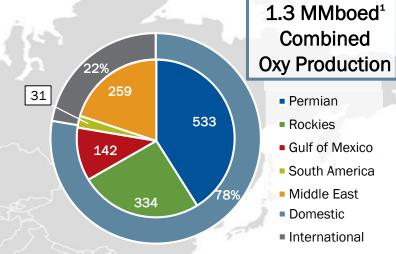
- 1.6 MM net acres including premier Delaware Basin position
- Strategic infrastructure and logistics hub in place
- · EOR advancements

#### **Gulf of Mexico**

- 10 Active operated platforms
- Significant free cash flow generation
- Sizeable inventory of remaining tie-back opportunities

#### Rockies

- · Leading position in the DJ Basin
  - > 0.4 MM net acres including vast minerals position
- > Largest producer in Colorado with significant free cash flow
- Emerging Powder River Basin
- Largest producer in Uinta Basin



#### **Permian Conventional**

- 1.4 MM net acres
- Significant scale, technical capability, and low-decline production
- CCUS potential for economic growth and carbon reduction strategy

## South America

- · Premium position in Colombia
  - > TECA steamflood development
  - > Six new exploration blocks
  - > ~2 MM total gross acres
- South American deepwater exploration opportunities

#### Middle East

- · High return opportunities in Oman
  - > 6 MM gross acres
  - > 17 identified horizons
- Developing ON-3 in U.A.E.
  - > 1.5 MM acres
  - > Between Al Hosn and Oman developments
- Al Hosn and Dolphin provide steady cash flow with low sustaining capex



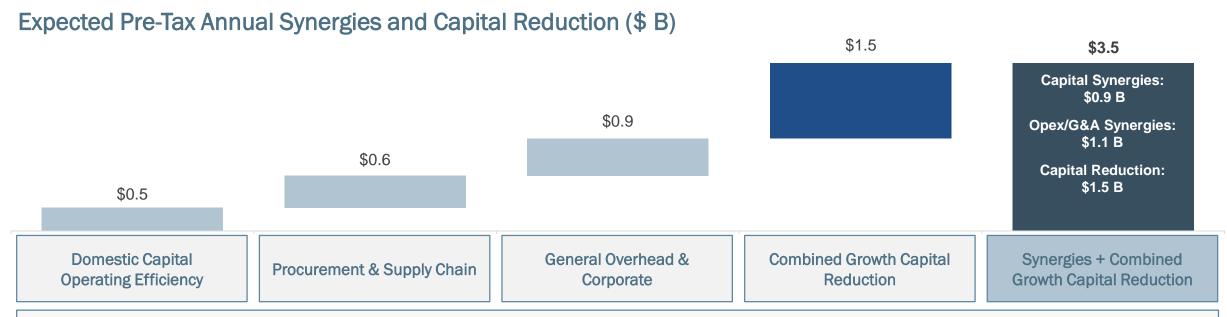
# Premier, Complementary Global Asset Portfolio

- #1 Producer in the Permian
- #1 in CO<sub>2</sub> EOR Projects
- #1 Producer in the DJ Basin
- #1 Producer in the Uinta Basin
- #1 Independent Producer in Oman

- #4 Producer in Gulf of Mexico
- Leading Position in Colombia
- Top 3 Producer of PVC, Chlorine, and Caustic Soda
- Leading International Midstream
  Assets and MLP



# Significant Identified Synergies with Potential Upside



#### **Domestic Capital and Operating Efficiency**

- Transition to full, efficient development mode
- Over 10% anticipated improvement in Domestic drilling & completion costs
- Estimate above does <u>not</u> include improved productivity through joint expertise

#### **Procurement & Supply Chain**

- Integration and optimization of supply chain functions on a global platform
- Expected savings of 5% of combined annual capital and operating expenditures

#### **General Overhead & Corporate**

- Reduction in G&A and consolidation of corporate functions
- Single corporate governance & management team
- Application of combined company best practices and experience to all business units

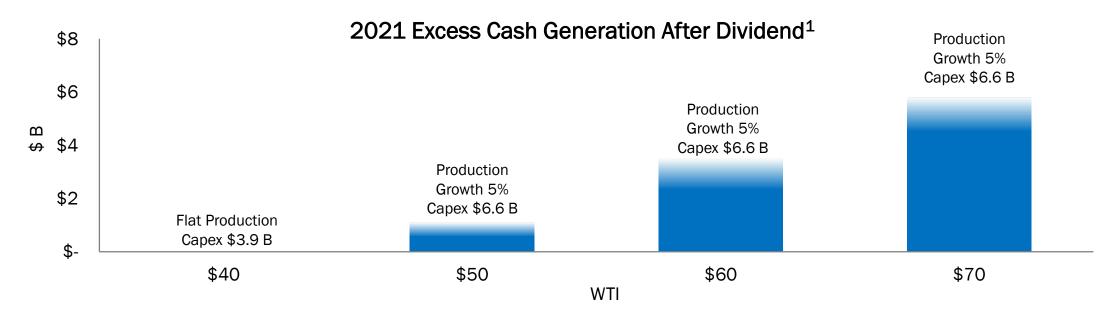
#### **Combined Capital Reduction**

• \$400 MM achieved through agreed sale of Africa assets

Oxy has identified \$2 B / year of primary synergies plus \$1.5 B / year of capital reduction



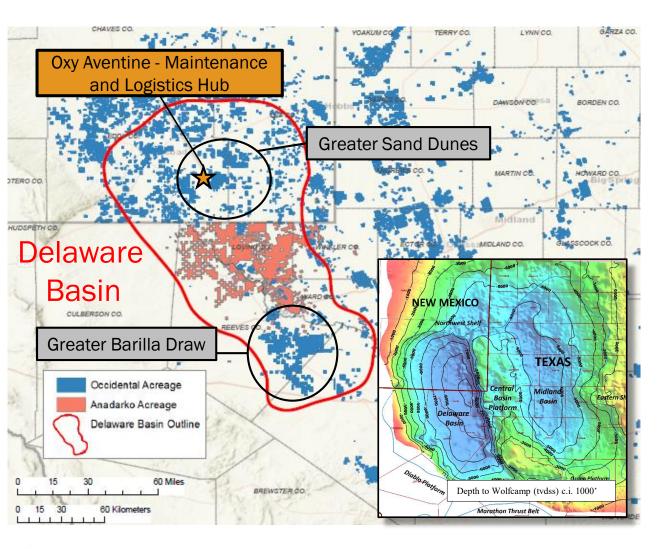
## Excess Cash Generation Above Breakeven



- ✓ Breakeven maintained at \$40 WTI with \$3.9 B sustaining capex
- ✓ Highly leveraged to oil price to generate significant excess cash
- ✓ At greater than \$50 WTI, production growth of 5% and capex of \$6.6 B will be maintained
- ✓ At less than \$50 WTI, production and capex will be moderated to stay within cash flow



# Delaware Basin – Synergistic Assets



# Oxy is competitively advantaged with experience in Delaware Basin geology and regional supply logistics

- Anadarko's acreage is located in the middle of Oxy's core development areas and on trend with Delaware Basin geology
- Anadarko's acreage is well positioned to benefit from Oxy's Aventine logistics supply hub

## Oxy's Delaware Basin Wells Outperform Competitors

- Oxy has 26 of the top 100 wells in the Delaware Basin, based on 6 month cumulative oil production<sup>1</sup>
- Oxy has the highest average 6 month cumulative oil production of all Delaware Basin operators<sup>1</sup>
- Oxy's subsurface and operational experience together with supply logistics will extend competitively advantaged results to the Anadarko acreage

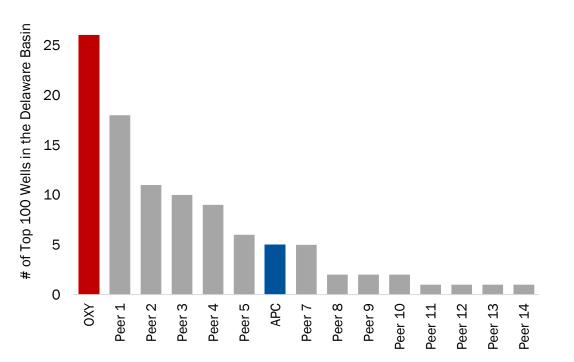


# Leading Delaware Basin Operator

## 6 Month Cumulative Oil Top 100 2018 Wells<sup>1</sup>

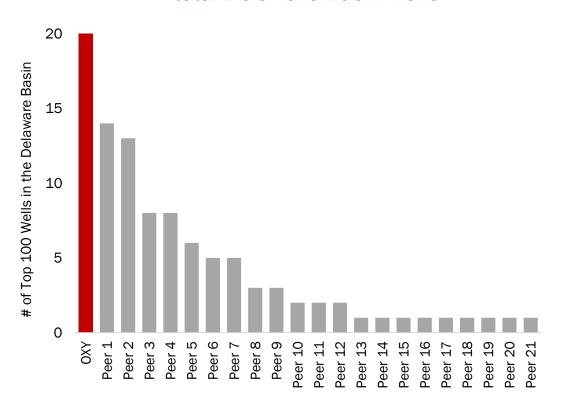
Oxy's subsurface expertise delivers Basin leading wells for less cost:

Competitors use 28% more proppant: >\$500 M



## 12 Month Cumulative Oil Top 100 2018 Wells<sup>2</sup>

Oxy has 20%+ of the best wells, while only drilling 7% of total Delaware Basin wells





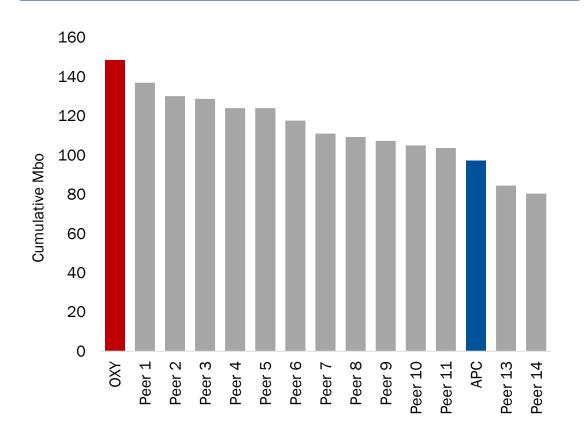
<sup>1</sup>Source: IHS Enerdeq as of 7/11/2019, horizontals >500ft with 6 months oil production available since January 2018. Peers in Top 100 include: APC, COP, CXO, DVN, EOG, FANG, Mewbourne, MTDR, NBL, PDC, RDS, WPX, XEC, XOM

<sup>2</sup>Source: IHS Enerdeq as of 7/11/2019, horizontals >500ft with 12 months oil production available since January 2018. Peers in Top 100 include: BP, BTA OIL, CPE, CRZO, CVX, CXO, DVN, EOG, FANG, Felix Energy, HK, JAG, Mewbourne, NBL, PDC, PE, RDS, ROSE, WPX, XEC, XOM

Note: All of Oxy's wells that made the top 100 wells for 6 months and also had at least 12 months of public data made the list of top wells in the 12 month chart.

# Oxy's Play Leading Delaware Basin Performance

## Average 6 Month Cumulative Oil by Operator



- Oxy's Subsurface Knowledge, Data Analytics and Execution Drive Basin Leading Results
- Top Delaware Basin Operator
  - > Highest 6 month cumulative oil production in the Delaware Basin
  - Peers use 26% more proppant incurring incremental cost per well and increased parent/child risk
- Performance Drives Value
  - > 25% improvement to well productivity creates ~\$2.4 MM NPV10 per well<sup>1</sup>
  - > Lower proppant loading results in >\$500 M savings per well



# Basin Leading Improvement in Well Performance

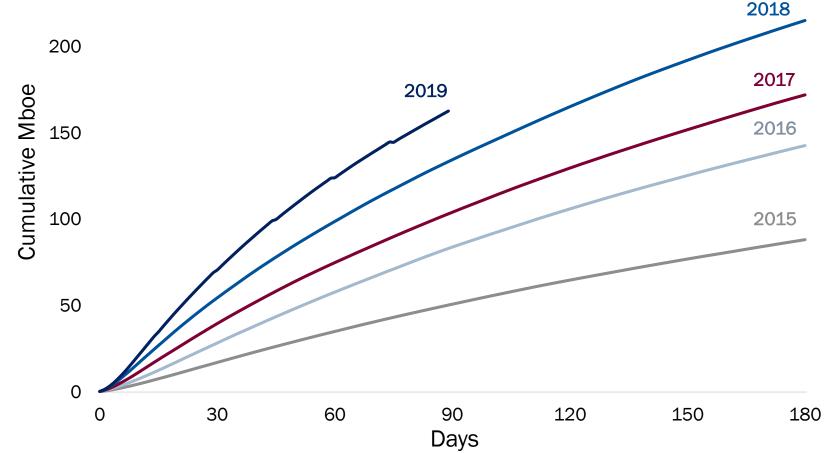
- 4D Frac Modeling
- Seismic and Geomechanical Characterization
- Customized Section Development
- Next Generation
   Well Designs
- Tier 1 Investment Strategy

## Permian Resources Hz Unconventional Well Performance



- √ +220% from 2015 to 2019
- $^{250}$   $\checkmark$  +22% from 2018 to 2019

- √ +147% from 2015 to 2018
- √ +25% from 2017 to 2018





## Measures of Success

## **Milestones**

# 2019

Divest \$10 - 15+ B assets

Advance close of Africa asset sale and Midland Basin JV

Continue to execute deleveraging strategy

Capture \$2+ B annual cost synergies

- Launch procurement and supply chain optimization
- Capital and operation efficiencies
- Streamlined operations

\$1.5 B capital reductions

- \$400 MM capital reduction from Africa asset sale
- Establish 2020 budget for reduced capital spend

Seamless transition

- Continuous focus on safety
- Uninterrupted operations
- Strong culture that emphasizes collaboration and results



## Measures of Success

## **Milestones**

Divest \$10 - 15+ B assets

Capture \$2+ B annual cost synergies

\$1.5 B capital reductions

Capital discipline

Grow low carbon business

## 2020+

- Complete non-core asset divestitures
- SG&A optimization
- Merge Oxy's distinctive operational expertise with differentiating APC practices for full synergy capture
- Returns-based capital allocation process
- Reduce activity and high-grade development program to result in 5% annual production growth
- Continue sector leading dividend growth strategy
- Commitment to deleveraging to align with historical credit metrics
- Target 20+% CROCE
- Utilize CCUS expertise to enhance Oxy's business and reduce atmospheric greenhouse gas
- Invest in technology and commercial projects to build new business opportunities within Oxy's low carbon strategic pathways
- Carbon neutral aspiration

# Innovative and Sustainable Energy Leadership

The New Oxy has greatly enhanced cash generating capability through commodity cycles

### Low Cost Portfolio

- ✓ Complementary and low risk portfolio providing stable cash flow
- ✓ Large scale positions in areas of technical leadership
- ✓ Integrated business provides low full cycle cost



## Increasing Return of Capital

- ✓ Cash flow growth provides increased shareholder distributions
- ✓ Low risk to shareholder return through greater upside to oil price with low breakeven
- ✓ Accelerated deleveraging through non-core divestitures

## **Returns Focused Capital Allocation**

- ✓ Decades of high return and short cycle project inventory
- ✓ Moderated growth provides high-graded capital allocation
- ✓ Value based development provides revenue and cost synergies

### Lower Carbon Future

- ✓ Leveraging CO₂ Enhanced Oil Recovery expertise
- ✓ Providing the market with innovative low carbon business solutions
- ✓ Economic and carbon impact through technology, projects, and technical services

